



## Aero Communications automates everyday forms & workflows integrated with their SQL database

- Aero Communications was using paper, Excel and InfoPath forms that were emailed, printed and scanned for signatures and approvals and wanted to replace them with online forms.
- frevvo Live Forms meets key requirements including Active Directory and SQL integration.
- The forms and workflows are extremely dynamic, eliminate typos and errors and dramatically improve efficiency.
- Live Forms provides end users with a fantastic user experience on all devices yet is powerful enough to meet their unique business needs.

**Customer Profile:** Aero Communications inc. provides customer-focused technology solutions to broadband and wireless providers, businesses, public venues, government facilities, and residential subscribers.

**Business Situation:** The company was using a number of paper, Excel as well as InfoPath forms for various day-to-day processes and approvals. They had a number of routine, everyday business processes such as Vehicle Inspections, Facilities Maintenance, Financial Forms and Warehouse Orders. Many of them require approvals forcing employees to email them around and print/sign/scan for approval.

In addition, the existing forms could not pull data from SQL databases resulting in excessive and duplicate data entry, errors, corrections and inefficiencies.

Aero wanted to deploy a single affordable, Cloud-based solution that worked for all their forms, workflow and signatures, integrated with their SQL database and Azure Active Directory and offered capabilities suitable for real-world business requirements.

We were looking for a single, affordable solution that could address all our requirements.

frevvo's modern, online system is easy-to-use, and meets our needs at a reasonable cost.

Live Forms is the best web-based forms & workflow solution on the market today for our needs."

**Adam Wiener,  
Applications Specialist**



*Solution Summary:* Aero Communications considered a dozen+ solutions before selecting frevvo Live Forms because it provided an easy-to-use solution that works with their database, and integrates with Active Directory at an affordable cost.

In addition, frevvo's world-class Customer Success team was able to support them during the project to ensure success.

Using Live Forms, Aero has replaced multiple forms and workflows with fully automated online versions. Using Live Forms' built-in Database Connector many of these forms and workflows are integrated with SQL and can dynamically update with real-time information from the database such as Customer or Product data. Automation speeds up approvals and improves efficiency.

Another example is Financial Forms which need to be filled out over an extended period of time. Locations fill out an Invoice Projection Tracker that is updated multiple times using Live Forms' built-in Save-Load capability before being submitted.

Aero has also deployed (or will shortly deploy) several other workflows such as a Facilities Maintenance Ticket Form (e.g. leak in the ceiling notifies the Facilities department), PTO Request, Safety Compliance and Warehouse Order forms.

*Benefits:*

- Integration with Aero's SQL database enables the forms to autopopulate fields. With large forms, this saves a tremendous amount of time and reduces errors.
- Users save time by eliminating the need to download/email for signatures.
- Live Forms provides end users with a fantastic user experience. Users find it easy to use and are more likely to adopt these new solutions as a result.
- Integration with Azure Active Directory ensures that users can continue to use their existing, familiar login credentials.
- Escalations and reminders assure that approvals are handled in a timely manner reducing delays and improving the efficiency of the organization.